

Dec 15th, 2020

Dear Our Valued Customers,

<u>Re: CONTAINER MANAGEMENT SURCHARGE (CML) for Asia – East Asia Trade</u> <u>W.E.F 1st JANUARY 2021.</u>

As you may know, Ocean Network Express (ONE) is facing serious shortage equipment especially 40GP and 40HQ to serve cargo out of Vietnam. In order to maintain our service quality providing to customers, we have to arrange many empty boxes to Vietnam and of course, it has caused our much increase in operational cost. Therefore, ONE would like to apply the CONTAINER MANAGEMENT SURCHARGE under East Asia Trade for all new / existing contracts to recover some of this incurred cost.

For tender business, please kindly check with ONE sales representative respectively.

Effective: 1St January 2021 – till further notice

Surcharge name:	Container Management Surcharge (CML)
Term:	Paid in Vietnam
Port of Loading:	Ports in Vietnam
Effective date:	1 St January 2021 (Sailing Date of Vessels)

1/ For cargo export Vietnam to Japan:

Quantum: USD 50 / USD 100 for 20GP / 40GP & 40HQ, VAT = 0%

2/ For cargo export Vietnam to Non-Japan:

Quantum: USD 0 / USD 60 for 20GP / 40GP & 40HQ, VAT = 0%

East Asia: Vietnam, South. PRC, Hongkong, Taiwan, Philippines, Thailand, Singapore, Malaysia, Indonesia, Cambodia, Central China, North China, Japan, Korea, Myanmar.

If you have any questions, please contact your ONE sales representative for your detailed information.

Thank you for your support to ONE.

Sincerely yours, Ocean Network Express Vietnam Co., Ltd

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